

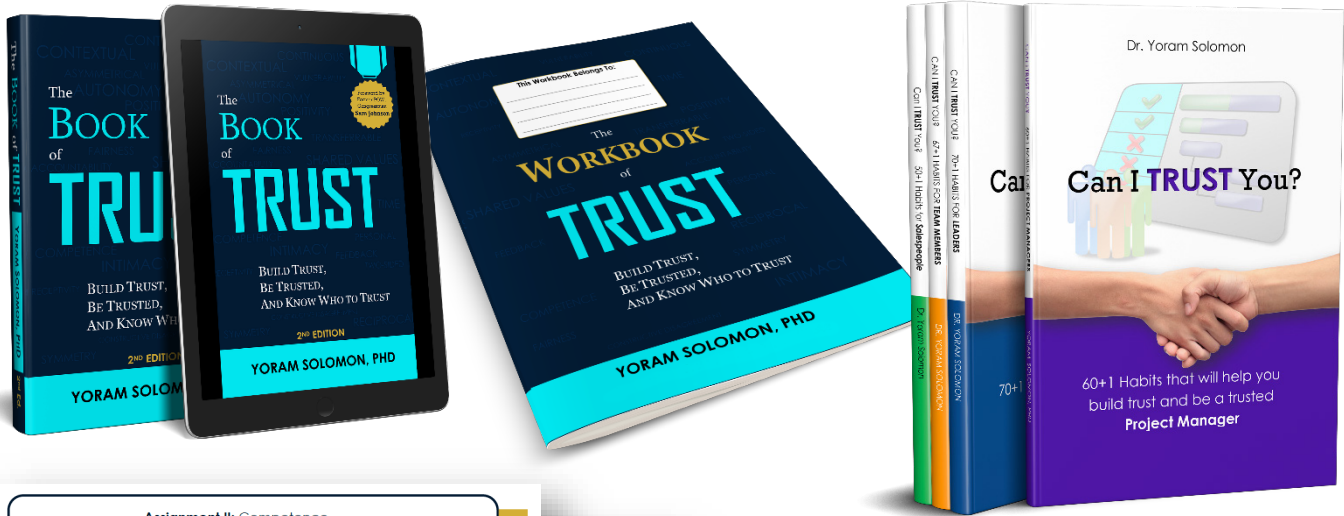
## Short Biography

Dr. Yoram Solomon is the author of 14 books, 22 patents, more than 300 articles, and was one of the creators of Wi-Fi and USB 3.0 technologies. Named one of the Top 40 Innovation Bloggers 5 years in a row, top 20 Global Thought Leaders on Culture and on Innovation, and was a columnist at Inc. Magazine, Innovation Excellence, and other publications. He founded several startups and sold one of them in Silicon Valley. He worked at different roles from General Manager of a \$100m business unit in a Fortune 200 company to a Vice President of Corporate Strategy and Innovation, and CEO. Dr. Solomon is an adjunct Professor of entrepreneurship and innovation at the Southern Methodist University and in 2015 he was elected to the Plano Independent School District board.

He is a professional member of the National Speakers Association, and a TEDx speaker and host. Yoram brings his experience as a marksman, serving in the IDF 35th Airborne Paratrooper brigade, and as a USAF CAP pilot.



## Books by the Instructor



**Assignment II: Competence**

**Instructions:**  
Fill this form yourself and separately ask other people to fill this form as well. You may even want to ask the person you identified in assignment I. Compare your own self-assessment with what others said/wrote about you.

How do you rank in each category?

	WORST Possible	BELOW expectations	As expected	ABOVE expectations	BEST Possible
What are the top <b>skills</b> required for your job?					
1.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
3.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
What <b>knowledge</b> do you need to do your job well?					
1.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
3.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

MODULE II Assignment II

ask the...  
st You?

Assignment VIII

MODULE V Assignment V

Speaking Samples: <http://bit.ly/YoramSamples>  
Testimonial Video: <https://bit.ly/YoramReviews>

## Select Testimonials from Meeting Planners / Organizers

"I've seen first-hand how Yoram can transform organizations, so they are able to predict technology trends, unleash their creativity, and successfully launch new products based on these insights. He is an absolute master at blending real-world experiences with unique perspectives making him the ideal change catalyst for any group."

*- Training Manager, Texas Instruments*

"One of the more important skills a startup founder needs to learn is how to negotiate. Many of them have very little experience with this, so we do what we can to teach them during our program. The best expert speaker we have been fortunate to work with is by far Yoram Solomon. His style of describing negotiating everything from car purchases to multi-million dollar acquisitions really brings it home for our founders. He provides simple exercises to illustrate how learning what the other side really wants is key to striking a great deal for everyone. He is highly regarded and recommended by Tech Wildcatters and our 100+ portfolio companies."

*- Chief Executive Officer, Tech Wildcatters*

"Yoram came in and engaged our multi-site teams both with science and humor and gave the organization a basis for which to invoke creativity as opposed to waiting for it to possibly arrive. The team truly enjoyed the session as well as left with a set of tools to help in future innovation."

*- Director, Big Data Platform Development, AT&T*

"We walked in to the workshop with unknown expectations and left enlightened with a clear Strategic Intent and set of rules. Dr. Solomon created an environment that allowed us to be open and truthful with ourselves allowing us to understand where we were and where we wanted to be. He helped guide us through the process that allowed us to discover and develop our real strategic intent as well as the rules that we needed to achieve it."

*- Senior Manager Product/Process Engineering, DRS*

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rules. Dr. Solomon created an environment that allowed us to be open and truthful with ourselves allowing us to understand where we were and where we wanted to be."

*- Sr. Manager, Product/Process Engineering, DRS*

"MPI received outstanding feedback regarding this session! Many attendees felt very informed and transformed upon the conclusion of this webinar. We had many requesting more and more information about Yoram's session, and they wanted to attend more webinars with him as a speaker. It was noted that his session was a great way to lead up to a Friday and were highly impressed by his delivery and passion regarding trust. This was unlike any other webinar I have hosted. From the AV to the content presented, this webinar was beyond amazing. From reading the description, I knew it would be an informative session, but it was not until the webinar had started that I realized how much the description of the webinar did not give it justice."

*- Coordinator, Learning Programs, Meeting Professionals International [MPI]*

"Dr. Yoram Solomon is a gifted thinker and motivator in innovation, strategy, and pushing teams outside the box to drive best ideas. His direct experience and success in the semiconductor and other fast changing industries is a valuable asset to leverage by any company looking to drive innovation. He has the ability to relate to businesses across many fields."

*- General Manager, Transport Business Unit, Qorvo*

"Preparing the workshop was easy, it was like they knew exactly what we needed. I am impressed with the level of knowledge, commitment, and incredible easy way to communicate. Yoram helped us see ourselves from a different point of view, analyze the opportunities, and use our creativity to help us to move to the next level."

*- Performance Manager, The Dannon Company*

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## What Virtual Webinar Participants Said

"Yoram was AMAZING! He knew how to keep us engaged! He had command of the audience. So much energy! So knowledgeable. This has been my favorite one yet! Thank you!"

"I wish there was something beyond strongly agree. Yoram was easily the best speaker I have ever heard - engaging, great content, real actionable items. PLEASE bring him back for more!"

"Dr. Solomon was one of the best speakers I have seen through MPI and in a while. He was engaging, entertaining, funny, honest, real and impactful. I hope to attend more seminars with him as the speaker! Wow!!"

"This webinar was AMAZING! What a wonderful, motivating, informative speaker. He held my attention the whole time - I didn't want it to end!"

"This was the best webinar since the Covid situation. I wish I had listened to it over a month ago."

"Very good speaker - get everyone motivated. he just did not talk about leadership and productivity but about LIFE.. well done. Will recommend him to speak

with leadership at the International Monetary Fund! Well done..."

"This was, by far, the best webinar I have seen! Yoram is not only clearly an expert in his field, but truly relatable and entertaining. The material was helpful and something I can easily incorporate into my job on a daily basis. Thank you!"

"This was of my top three webinars during the quarantine. Actually, it was one of the best I've EVER seen/heard."

"This was the best webinar... I have ever attended!!! Dr. Solomon was very engaging in his style, Sincerity, experience and knowledge of subject matter."

"I would love to see more webinars with Dr. Solomon. He was a fantastic host; very engaging and energetic."

"I would love to see this presenter back again! Regardless of the topic, I would attend his sessions"

"This was one of the most valuable and engaging webinars I have attended. Highly recommend this speaker for future engagements"

## Select Clients and Speaking Engagements

*Association for Strategic Planning*

*Amway*

*AT&T*

*Birdville ISD School Board*

*Collin College*

*Conference Direct*

*DRS*

*Financial Executives International*

*Furman University*

*Hadassah Academic College*

*Meeting Professionals International [MPI]*

*Northrop-Grumman*

*Qorvo*

*Southern Methodist University*

*TEDx*

*Texas Instruments*

*Texas-Israel Chamber of Commerce*

*The Dannon Company*

*University of Texas at Dallas*

*US Air Force Civil Air Patrol*

*VCE*

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